

GATES RADIO COMPANY

A Subsidiary of Harris-Intertype Corporation



SINCE 1922

QUINCY, ILLINOIS

"Our 40th Anniversary"
May 9, 1962

Mr. David T. Bates
Radio Station WHRC
Haverford College
Haverford, Pennsylvania

Dear Mr. Bates:

Thank you for your kind letter and your concern about Gates entering an order for WHRC.

I would be very happy to accept an order for a Studioette console, Mr. Bates, however, I did not mean to imply that I was placing an order for you. The Studioette consoles are built periodically throughout the year and an attempt is made to keep them in stock so that they will be available when orders are received. I would appreciate very much receiving your order for a Studioette but I have not entered your order as yet. I merely meant to indicate that we would attempt to have one available for WHRC when they were ready to place their order.

Thank you very much, Mr. Bates, for your interest in Gates Radio Company. I do hope you will feel free to call upon me if I can be of additional service to you in the future.

Sincerely

Norman A. Peterson,
Manager, Audio Sales

pw

GATES RADIO COMPANY

"Our 40th Anniversary"
May 2, 1962

Mr. David T. Bates
Radio Station WERC
Haverford College
Haverford, Pennsylvania

Dear Mr. Bates:

Thank you for your kind letter and your concern about Gates
entering an order for WERC.

I would be very happy to accept an order for a Stadioette
console, Mr. Bates, however, I did not mean to imply that
I was placing an order for you. The Stadioette consoles
are built periodically throughout the year and an attempt
is made to keep them in stock so that they will be available
when orders are received. I would appreciate very much
receiving your order for a Stadioette but I have not
entered your order as yet. I merely meant to indicate
that we would attempt to have one available for WERC when
they were ready to place their order.

Thank you very much, Mr. Bates, for your interest in
Gates Radio Company. I do hope you will feel free to call
upon us if I can be of additional service to you in the
future.

Sincerely,

Norman A. Peterson,
Manager, Radio Sales